For Sellers

Our experience and knowledge allows us to know:

- How to price your home, in the current market, to sell for the best price
- How to stage your home to appeal to the widest range of buyers
- How to market your home on the internet and to other realtors in a way that brings the quickest results
- How to capture the curiosity of interested buyers and negotiate the best price and terms without losing them
- How to interpret the feedback we receive from the marketplace
- How to orchestrate inspections and closing activities
- What special needs may arise while supporting Seniors

For Buyers

We use our knowledge and experience to provide:

- An overview of the market and it's current trends
- An step by step explanation of the homebuying process
- Automatic email updates of properties that meet your criteria
- Dynamic negotiating skill to get you the best terms possible
- Market analysis of any target home
- Preferred financing and inspection referrals
- Assistance with inspections and closing activities

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- * Home Inspectors

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Before diving into unknown waters Consult with The Thompson Team To navigate safely through the process



Linda Thompson

Associate Broker 1real.lady1@gmail.com (703) 850-5676



Linda has international and national real estate designations and is an associate broker in Virginia. She loves meeting new people and finding out how her expertise can help them accomplish their goals. Linda's many years of experience, her knowledge of the local market, and her determination to be the best at her craft help surmount the many different hurdles encountered in each transaction. Linda relies on the input of her hand picked professionals for transaction processing, web marketing, technology and financial support services. She helps both buyers and sellers negotiate the best possible terms; ensuring that you, our client, benefit from her wisdom, tenure and professional relationships. Linda's goal is to provide the most effective and efficient transaction possible, while keeing your needs and satisfaction a priority.



Tori Gimple

Realtor and Listings Coordinator tori.gimple@penfedrealty.com (860) 235-3383

- Energetic, dedicated with attention to detail
- Creative ideas on listing strategies
- Military Relocation Professional (MRP)
- Knowledge of the latest real estate tools
- · Specializes in the VA loan process
- You Serve the country, I'm here to Serve You!





Suzanne Didgeon

Marketing and Transaction Coordinator sepidgeon@gmail.com (703) 489-9390

Quick response time to questions

MRP

- Notification of deadlines and follow-up on pending issues
- Always spreading the word on your listing and "The Thompson Team"
- · Creative marketing always at the forefront





R

Reid Thompson

Realtor and Licensed Contractor Reidt05@gmail.com (703) 568-5162

Reid has been licensed since 1996, methodically taking on each and every facet of the business and successfully learning and mastering all the skills necessary to be an all around asset to anyone in the market to buy or sell real estate. From understanding a buyer's wants and needs, to helping a seller keep facts and opinions separate, he is a true professional. His high level of computer and technical knowledge enhance our ability to stay on the cutting edge of the real estate industry. He has honed his dynamic negotiating skills to maximize your bottom line. Reid's partnership in every transaction is paramount.

